

GULLIVER™

Negotiated Airfare Management & Reservation for Travel Companies

Gulliver is an end-to-end solution that provides tour operators, wholesalers, airline tickets brokers, and travel agents with automated management, reservation processing and product distribution of complex negotiated airline fares contracts. Gulliver is offered both as a stand-alone solution or fully-integrated to TTS™, Softvoyage back-end solution for tour operators. Gulliver efficiently accommodates the management of complex restrictions, interfaces with each of the four GDS for availability and reservation, and supports the distribution of both simple and complex itineraries, including stopovers and open-jaws.

Management of Complex Restrictions

Gulliver simplifies the process of managing the complex rules and restrictions associated with privately negotiated fares. Our extensive and flexible business logic validates all applicable conditions and restrictions associated with such contracts, including: currency, class of service, excluded flights, one-ways, round trips, stopovers, open-jaws, validity dates, ticketing deadlines, black-outs, costs, mark-ups, net fares, minimum and maximum stays, mandatory nights, surcharges, advance purchase, options, cancellation and change rules, etc. The Fare Management Module enables travel companies to rapidly create, access and update the various contract types, including: net, bulk, percentage-off commission, ATPCO filed and promotional fares.

Easy-to-use Web-based Application

Gulliver is a web-based application. Fares can be entered directly on the Web interface which provides a user-friendly, logical presentation of complex air contract pricing, mark-up, restrictions and routing information. A built-in change feature allows contract managers to instantly modify or copy multiple contracts. Alternatively, contract managers can also use our pre-formatted excel sheet to enter the fares before uploading them to the system.

Template Contracts and Contract Entry Services

Each airline having its own set of restrictions and rules, the process of contract management can be a costly operation for travel companies. Softvoyage offers access to hundreds of pre-formatted contracts with all major airlines. Travel companies can completely outsource contract loading at a fixed rate per contract.

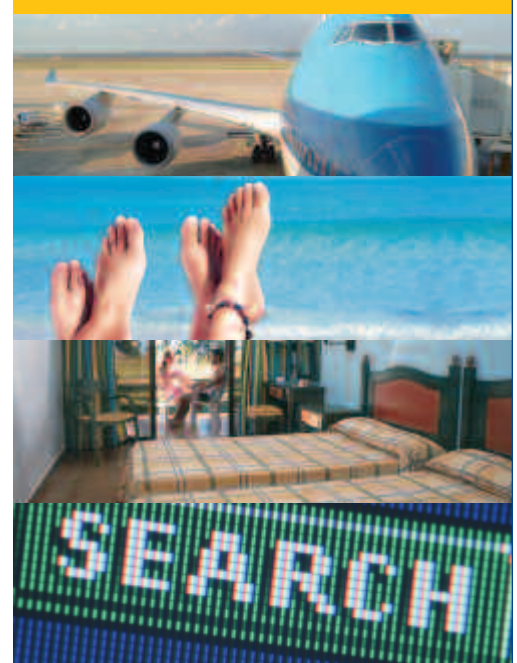
Benefits

INCREASE PRODUCTIVITY

- Improves efficiency and control of internal operations
- Reduces research and booking time & streamlines sales process
- Reduces agent incoming calls and call processing time
- Reduces agent training
- Reduces debit memos and recall commissions

ENHANCE SALES

- Opens new distribution channels with both B2B and B2C web distribution
- Improves online product offering complete with lowest available air components
- Increases number of closed sales



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TRAVEL MANAGEMENT AND DISTRIBUTION SYSTEMS

Efficient Reservation Module

Reservation agents benefit from an easy-to-use web-based reservation interface that provides real-time access to negotiated fares and rules integrated with live GDS availability and booking capabilities. A user-friendly GUI presentation allows agents and consumers alike to instantly create complex itineraries including; open-jaw, stop-over, one-way and directional fares. The booking engine validates all complex rules associated with the negotiated fare including class of service, routing, land requirements, week-end surcharges and validity dates as well as feeder carriers and partner programs.

Multi-GDS and ATPCO Compatibility

Gulliver integrates comprehensive interfaces to all GDS: Amadeus, Galileo, Sabre and Worldspan. Our modular approach allows you to designate and segregate specific activities by GDS, allowing you to meet your contracted obligations. In addition, Gulliver integrates negotiated fares content from multiple data sources including ATPCO filed negotiated fares stored in the GDS and augmented product available from multiple air consolidator partnerships.

Back-End Integration

Gulliver seamlessly integrates to TTS™, our state-of-the-art tour operator, inventory, reservation and back-end system, for reconciliation purposes.

Electronic Distribution

Travel companies have the ability to add to their web site both B2B (password protected) and B2C booking engines. Travel products can also be distributed through various third party distribution switches (GDS, etc.), including the Softvoyage distribution network, the leading Canadian Web leisure travel distribution network.

ASP Hosting

Softvoyage operates an enterprise-level hosting facility that offers our customers the flexibility to access Gulliver remotely, in a service bureau environment. So travel companies can avoid getting involved in the complex and costly management of a stand-alone hardware infrastructure.

Support

Because Gulliver is mission-critical to your business operation, Softvoyage offers a 24/7 service level program, supported by a highly-trained and industry-savvy technical staff.

Corporate Snapshot

- Since 1987, Softvoyage has powered over 100 tour operators with TTS
- Softvoyage is the largest operator of Web booking engines in Canada with over 500 transactional sites live
- With its staff of 40+ employees, Softvoyage features among the largest Canadian IT services providers for the travel industry
- Softvoyage has offices in Montreal and Toronto

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